How should you handle sales and use tax compliance?

Microsoft Dynamics

ARE YOU A:
- Tax professional
- Controller or CFO
- Financial professional

AT A:
- Small business
- Mid-size business
- Enterprise business

DEALING WITH:
- Sales and use tax
- VAT or GST
- Tax exemptions
- Sales tax returns

Let's find the right solution!

Do you have a burning desire to spend IT resources on tax compliance instead of growing your business?

N → Does your organization have in-house expertise on sales and use tax, VAT, GST, managing exemptions, and filing returns?

Y → Fantastic! Sounds like you have the time and budget to build and maintain a custom tax compliance solution, or can afford to have someone build it for you.

N → Can your organization afford to do nothing and pay the fines, penalties, and fees associated with an audit?

Y → Great! While time-consuming, a manual system of spreadsheets and data reconciliation could work for your organization.

N → Consider a cloud-based automation solution. Are you running Microsoft Dynamics?

Y → Well, calculated risk is certainly a strategy. Cross your fingers and hope for the best!

N → No worries. We have 1,200+ signed partner integrations for accounting, ERP, ecommerce, shopping cart, and other business systems.

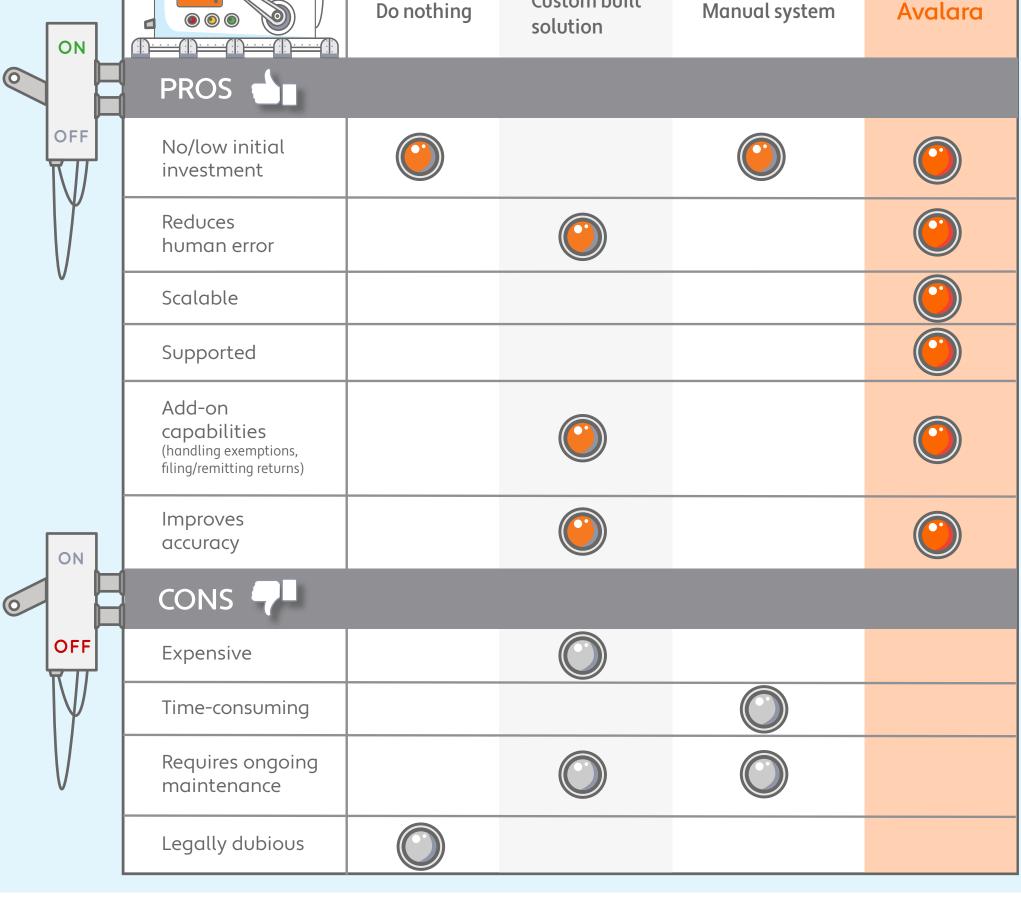**Y** → Awesome! Avalara has pre-built integrations for Dynamics GP, Dynamics AX, Dynamics NAV, Dynamics SL, Dynamics CRM, Dynamics 365 Finance, Dynamics 365 Business Central, Dynamics 365 Sales, Dynamics 365 Field Service, Dynamics 365 Commerce.

How do these options compare?

	Do nothing	Custom built solution	Manual system	Avalara
PROS				
No/low initial investment	●		●	●
Reduces human error		●		●
Scalable				●
Supported				●
Add-on capabilities (handling exemptions, filing/remitting returns)		●		●
Improves accuracy		●		●
CONS				
Expensive		●		
Time-consuming			●	
Requires ongoing maintenance		●	●	
Legally dubious	●			

ON / OFF

Find out more about sales tax automation and how Avalara integrates with your version of Dynamics.

Avalara
Tax compliance done right

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