

NETSTOCK IBP

Leading Sales & Operations Planning software by Netstock

Netstock IBP (integrated business planning) provides cloud-based demand and supply planning solutions that deliver large-scale improvements in forecast accuracy, enterprise coordination, inventory, and capacity optimization. It is available in six languages and centers around proprietary analytic technologies like Pivot Forecasting® and Pivot Planning® that enable unrivaled functionality, agility, and scale.



What is Integrated business planning?

IBP is a process for translating desired business outcomes into financial and operational resource requirements, with the overarching objective of enterprise coordination and maximizing profit while managing risk.

Why Netstock IBP?

A mature and functionally complete solution for S&OP

- Forecasting & sales planning
- Inventory optimization
- Finite capacity planning

Scalable yet flexible

- Model your supply chain regardless of its scale and complexity
- Support for large volume of items, customers, locations, and users

Fast time to benefit

- Engineered for rapid deployability
- Easily integrated and automated

Sensible

- Monthly SaaS (pay as you go)
- Modular
- Progressive sales and implementation approach



Demand Planning and Forecasting

- World-class automatic statistical forecasting
- Machine learning
- Pivot Forecasting for flexible aggregation and disaggregation along any combination of product, channel, and geographic attributes
- Advanced functionality for new products, promotions, and events
- Forecast performance monitoring and reporting

What our customers have to say

"The planning systems changes we made with Cloud Smoothie and integrating with Oracle have enabled the business to be super flexible during these turbulent times. I can't imagine the pandemic hitting us before when all planning was offline & disconnected. We've been able to completely replan our entire supply chain so quickly, and our incoming supply chain and inventories were well-positioned going into it, helping us stay strong!" **Director, Global Materials & Inventory, Starkey Hearing Technologies**

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"After a little over a year, we reduced inventories in the boxed cards product line by 65 percent, down from an average of about 2 million units to 700,000. We also maintained in-stock service levels of over 98 percent, which is important because of the demanding characteristics of many of our channels." **Senior Planner, DaySpring**

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Inventory Planning and Optimization

- Scalable, multi-level MRP/DRP
- Time-phased production and procurement planning
- Segmentation analysis using ABC, forecastability, velocity, and other characteristics
- Exception management
- Aged inventory lot tracking
- Order batching and other advanced capabilities



Capacity Planning and S&OP

- Optimized production and sourcing assignments
- Level loading to optimize capacity utilization with seasonal or irregular demand and/or supply
- Scenario-based alignment of sales, production, procurement, and financial plans
- Flexible dashboards and reporting

What our customers have to say

"We are impressed with the scalability of the program as well as the ease of use. The learning curve during implementation was very short, and it helped improve fill rates and reduce on-hand inventory by over 15%." **Vice President, Blue Buffalo Co.**

"Over the course of one year, we reduced lead times on key products by over 50%, improved forecast accuracy, reduced inventory by 16%, and kept customer time delivery at previously high levels." **Supply Chain Director, Steris Corporation**

"It only took about a month to switch from our ERP's S&OP system to Cloud Smoothie, and our planning immediately became more agile. For example, it helped us identify and quantify the growing importance of Amazon's marketplace, and we were able to make improvements in how we planned for that channel in about a week. Previously, these types of changes would have required IT prioritization and took much longer to implement. Now, we can add new key customers or channels in no time flat, and without diluting our IT resources." **Senior Supply Chain Manager, Shimano**

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Learn more about IBP

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About Netstock

Netstock is a leader in supply chain planning software, giving 2,200 global organizations predictive insights to maximize their inventory investment. Netstock integrates with leading global ERPs and leverages real-time data to provide prescriptive recommendations for the most important supply chain decisions you need to make today. For more information contact www.netstock.com.